

Round Tables

Compose your own agenda!

For further information please contact:
Anna-Lena Gruenagel - Manager Events
Canadian German Chamber of Industry and Commerce Inc.
anna-lena.gruenagel@germanchamber.ca
Phone: (514) 844-3051
Fax: (514) 844-1473



	Europe	MDEIE in cooperation with CRIQ	Germany	Belgium	Austria	Italy	France
Session 1 9:15 - 9:45 am	Financing a Business Expansion to Europe	All you need to know about CE Marking	How to do Business in Germany in Austria	How to do Business in Belgium in Italy	Green technologies and Construction	Health Care and Life Sciences	How to do Business in France
Session 2 10:00 - 10:30 am	Risks and Issues of Distributing or Representing Quebec Products or Services in Europe	The services offered by the MDEIE to help businesses to export or invest in Europe	Life Sciences and medical Technologies in Germany	Belgium: Logistics Infrastructure Hub in Europe	Green technologies and Construction in Austria	How to do Business in Italy	New Technologies in France
Session 3 10:45 - 11:15 am	Financing a Business Expansion to Europe	All you need to know about Marking	How to do Business in Germany	Life Sciences in Belgium	Austria: Stepping Stone towards Eastern Europe	Green technologies and Construction in Italy	How to do Business in France
Session 4 11:30 am - noon	Transferring your Technolgy in a Transatlantic Context	The services offered by the MDEIE to help businesses to export or invest in Europe	Opportunities for Renewable Energies and Green Building in Germany	How to do Business in Belgium	Austria: Stepping Stone towards Eastern Europe	How to do Business in Italy	Health Care and Life Sciences in France

Please note that all presentations will be offered in French. Discussion may include English Elements.
 To register online: www.meq.ca/carrefour europe

The European Union Market

Fraser Milner Casgrain
www.fmc-law.com

- **Financing a Business Expansion to Europe: Tools Available to all Quebec Businesses**
 Éric Ménégazzi, Senior Director, Business Development Bank of Canada
- **Risks and Issues of Distributing or Representing Quebec Products or Services in Quebec or Europe**
 Me Xavier Van Overmeire, local head of the International Trade Group, Fraser Milner Casgrain LLP
- **Financing a Business Expansion to Europe: Tools Available to all Quebec Businesses**
 Éric Ménégazzi, Senior Director, Business Development Bank of Canada
- **Transferring Your Technology in a Transatlantic Context**
 Me Xavier Van Overmeire, local head of the International Trade Group, Fraser Milner Casgrain LLP

MDEIE in cooperation with CRIQ

Ministère du Développement économique de l'Innovation et de l'Exportation du Québec
www.mdeie.gouv.qc.ca

- **All you need to know about CE Marking**
 Jean Thibodeau, ing., Exportation and Standardization expert at the Centre de Recherche Industrielle du Québec
- **The services offered by the MDEIE to help businesses to export or invest in Europe**
 Robert Gilardeau, Coordonnateur Europe at the Ministère du Développement économique de l'Innovation et de l'Exportation (MDEIE)
- **All you need to know about CE Marking**
 Jean Thibodeau, ing., Exportation and Standardization expert at the Centre de Recherche Industrielle du Québec
- **The services offered by the MDEIE to help businesses to export or invest in Europe**
 Robert Gilardeau, Coordonnateur Europe at the Ministère du Développement économique de l'Innovation et de l'Exportation (MDEIE)

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Germany

Canadian German Chamber of Industry and Commerce
www.germanchamber.ca

• How to do Business in Germany

Susanne Ritter, Managing Director, Canadian German Chamber of Industry and Commerce, Montreal; co-presenter Geneviève Rolland, International business consultant, MDEIE

• Life Sciences: Opportunities for Medical Technologies in Germany

Frédéric Arsenault, Economic and Technical Consultant, State of Bavaria, Quebec office; co-presenter Geneviève Rolland, International business consultant, MDEIE

• How to do Business in Germany

Susanne Ritter, Managing Director, Canadian German Chamber of Industry and Commerce, Montreal; co-presenter Geneviève Rolland, International business consultant, MDEIE

• Take Advantage of Business Opportunities in the German Renewable Energies and Green Building Sector

Susanne Ritter, Managing Director, Canadian German Chamber of Industry and Commerce, Montreal, with a testimonial of a German company active in this industry

Belgium

Cercle Esteler
<http://esteler.com/>

• How to do Business in Belgium

Bernard Falmagne, Trade Commissioner Wallonia Region; co-presenter Marc Fillion, moderator, MDEIE

• Belgium and its Regions : The Strategic Choice to Set Up Your Logistics Center

Bernard Falmagne, Trade Commissioner Wallonia area; co-presenter Marc Fillion, moderator, MDEIE

• How to do Business in Belgium

Bernard Falmagne, Trade Commissioner Wallonia Region; co-presenter Marc Fillion, moderator, MDEIE

• Seize Business Opportunities in the Life Sciences Sector in Belgium

Bernard Falmagne, Trade Commissioner Wallonia Region; co-presenter Marc Fillion, moderator, MDEIE

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Austria

Advantage Austria
<http://www.advantageaustria.org/ca/>

- **Austria : Stepping Stone towards Eastern Europe**
 Thomas Glück, Trade Commissioner, & Annaïk Rio, Advantage Austria; copresenter Pierre-Olivier Vachon, international business consultant, MDEIE
- **Green Technologies and Construction in Austria**
 Austrian Business Agency (ABA-Invest in Austria) ; co-presenter Pierre-Olivier Vachon, International business consultant, MDEIE
- **Austria : Stepping Stone towards Eastern Europe**
 Thomas Glück, Trade Commissioner, Advantage Austria; co-presenter Pierre-Olivier Vachon, International business consultant, MDEIE
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 Austrian Business Agency (ABA-Invest in Austria) ; co-presenter Pierre-Olivier Vachon, International business consultant, MDEIE

Italy

Italian Chamber of Commerce in Canada
<http://www.italchamber.qc.ca/>

- **How to do Business in Italy**
 Danielle Virone, Executive Director, Italian Chamber of Commerce in Canada; copresenter Anick Leclerc, moderator, MDEIE
- **Health Care and Life Sciences in Italy**
 Monica Biskup Marketing Director, Italian Chamber of Commerce in Canada; copresenter Anick Leclerc, moderator, MDEIE
- **How to do Business in Italy**
 Danielle Virone, Executive Director, Italian Chamber of Commerce in Canada; copresenter Anick Leclerc, moderator, MDEIE
- **Opportunities in Italy in the Fields of Green Technologies and Construction**
 Monica Biskup Marketing Director, Italian Chamber of Commerce in Canada; copresenter Anick Leclerc, moderator, MDEIE

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France

French Chamber of Commerce in Canada

<http://www.cccfcm.ca/>

- **How to Be Successful in a Business Environment in France**

Véronique Loiseau, Managing Director, French Chamber of Commerce in Canada; co-presenter Andreea Strachinescu, International business consultant, MDEIE

- **Health Care and Life Sciences Sector in France**

Véronique Loiseau, Managing Director, French Chamber of Commerce in Canada; co-presenter Andreea Strachinescu, International business consultant, MDEIE

- **How to Be Successful in a Business Environment in France**

Véronique Loiseau, Managing Director, French Chamber of Commerce in Canada; co-presenter Andreea Strachinescu, International business consultant, MDEIE

- **Business Opportunities for New Technologies in France**

Véronique Loiseau, Managing Director, French Chamber of Commerce in Canada; co-presenter Andreea Strachinescu, International business consultant, MDEIE